









# Survey of Foster City Voters Summary of Results

Conducted for Foster City
August 2017

### Methodology

- Mixed-Mode, web and telephone survey of Foster City likely voters
- 452 completed interviews; margin of error ± 4.6 percentage points
  - Web 247 interviews
  - Phone 205 interviews
- Conducted August 14-24, 2017
- Data are weighted to reflect the demographics of a likely June,
   2018 electorate

### **Key Findings**

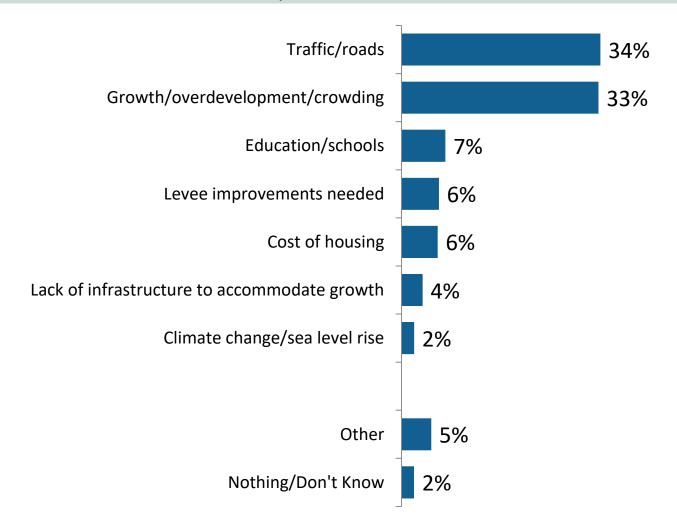
- Most voters trust the City to manage taxpayer dollars and believe that protecting the city from flooding is an important use of taxpayer money.
- Support for a \$90 million bond measure for levee improvements is above the two-thirds threshold needed for passage.
- Protecting city services and other safety-focused projects are top priorities for voters.
- Information comparing the cost of the bond to the cost of flood insurance and the potential designation of Foster City as a flood zone are compelling reasons to support a bond measure.
- Opposition may have some impact on support for a measure.



# **Issue Environment**

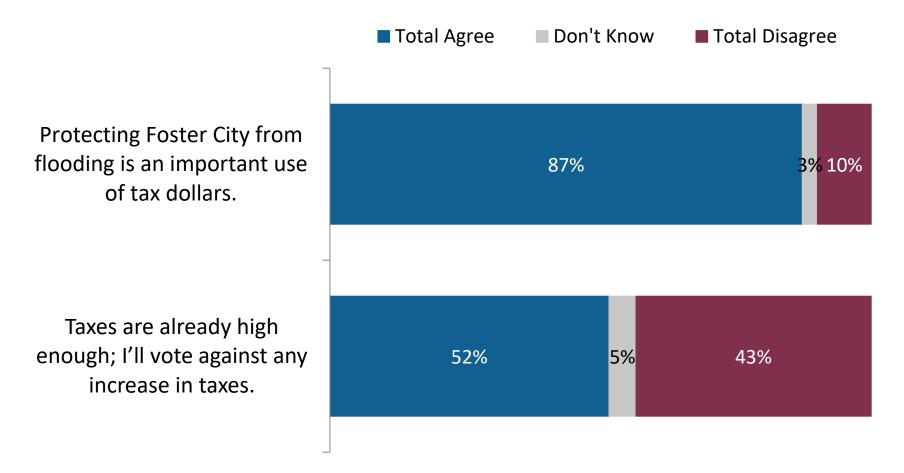
### Most Important Problem Facing Foster City

While traffic and growth are the top issues raised, six percent of voters do specifically mention that levee improvements are needed.



#### Tax Sentiment

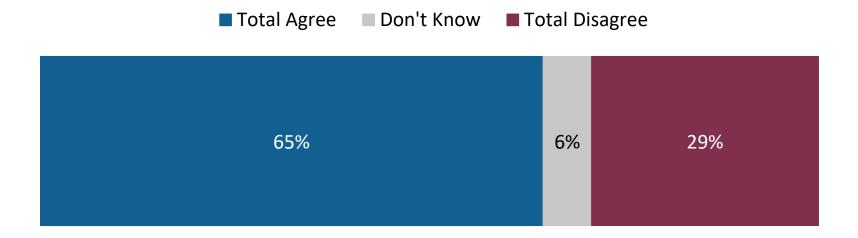
While aversion to new taxes is fairly widespread in Foster City, nearly 9 in 10 voters find protecting the city from flooding to be an important use of tax dollars.



### Trust in the City

Nearly two-thirds of voters trust the City with tax dollars.

#### I trust the Foster City government to properly manage tax dollars



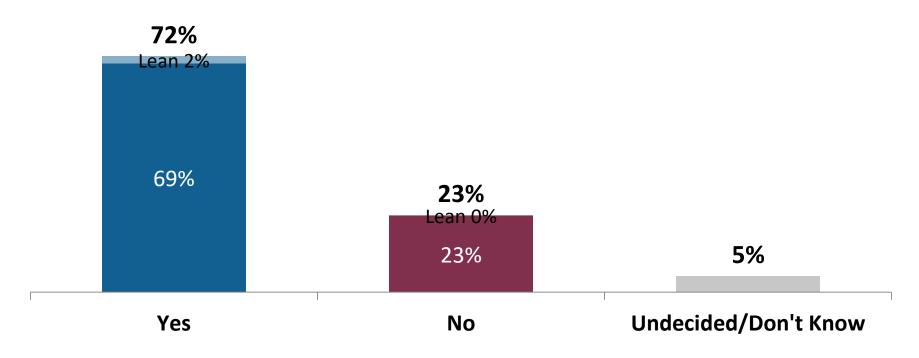


# Potential Bond Measure

### **Initial Support**

Initial support is above the two-thirds threshold needed to pass.

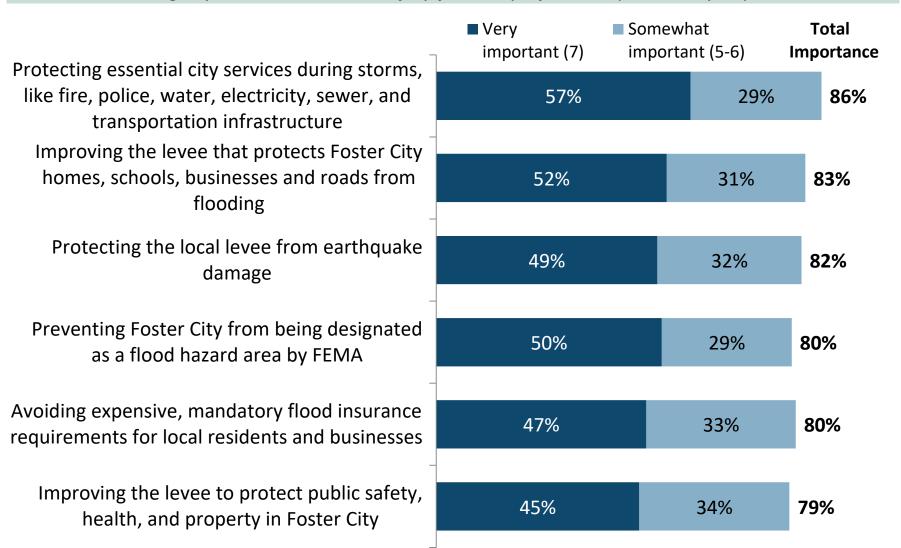
To improve the levee that protects Foster City homes, schools, businesses and roads from flooding; prevent Foster City from designation as a flood hazard area by FEMA; avoid expensive, mandatory flood insurance requirements for local residents and businesses; and enhance levee trail access, usability, and landscaping for walkers, runners, and cyclists; shall Foster City issue \$90,000,000 in bonds at legal rates, with oversight by the citizens' audit committee, no funds for administrators, and all funds staying local?



Q5. If the election were held today, would you vote yes to approve or no to reject this measure? (IF UNDECIDED/NOT SURE) Well which way do you lean -- towards voting yes or no on the measure?

### **Top Bond Components**

Protecting city services and other safety-focused projects are particularly important.



Q9-17. I'm going to read you a list of components that could be included in a levee bond measure. On a scale of 1 to 7, where 1 is not at all important and 7 is extremely important, please tell me how important each of the following is to you.

## Potential Messaging

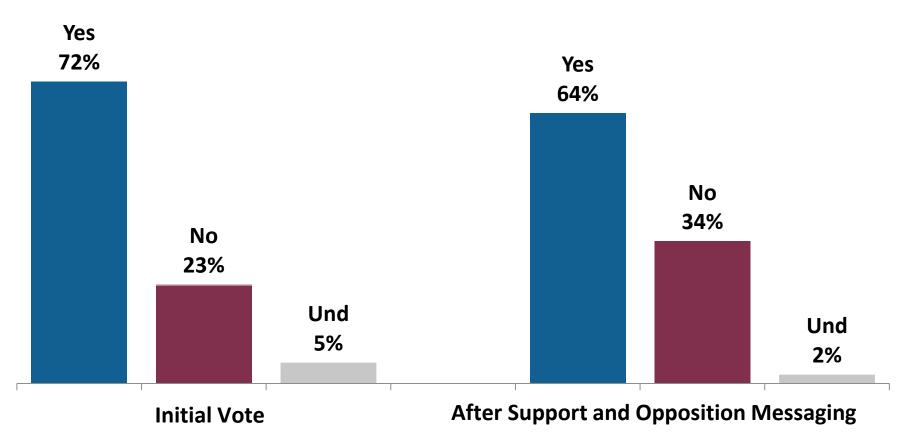
Additional information may impact support for a measure.

Supporting Messages	% Very Convincing	Opposing Messages	% Very Convincing
Cost Comparison:  If measure passes, average household pays \$268 per year to prevent floods; if it does not pass, \$2,000-\$3,000 per year plus and still face flood risk	52%	Regional Impact: Flooding will impact the whole region, federal government is forcing levee updates; City taxpayers shouldn't have to pick up the entire bill	24%
FEMA Designation: FEMA says 85% of levee does not meet minimum standards; need to make life-saving upgrades now	45%	Unnecessary: City has plenty of money to pay for levee updates from general funds and property taxes	23%
Flood Zone: Without the measure, City is designated as a Flood Zone; any building upgrades would trigger requirement to raise several feet	40%	Goes Too Far: Would make the levee much higher than it needs to be, at too high a cost	17%

Q18-28, 30-36. Next I'd like to read you some statements from people who **support/oppose** the measure. After each one, please tell me how convincing that statement is as a reason to **vote for/against** the measure—very convincing, somewhat convincing, not too convincing, or not at all convincing.

### Impact of Messaging

Support for a measure can be impacted by messaging.

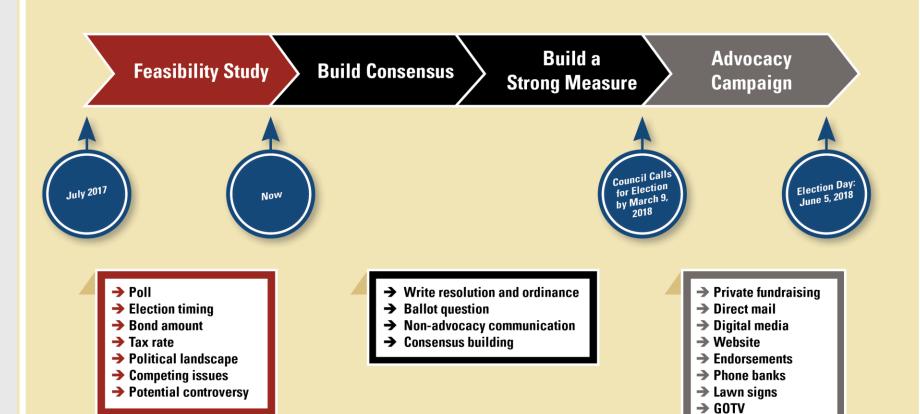


Q37. Now given everything you've heard, if the election were held today would you vote yes to approve or no to reject a \$90 million levee improvement bond? If the election were held today, would you vote yes to approve or no to reject this measure? (IF UNDECIDED/NOT SURE) Well which way do you lean -- towards voting yes or no on the measure?

#### Conclusions and Recommendations

- Foster City voters recognize the importance of taking action to protect the city from flooding, safety and infrastructure hazards, and expensive mandatory flood insurance requirements.
- A bond measure for levee improvements appears feasible for the June, 2018 ballot. However, an opposition campaign could be impactful.
- An informational outreach effort from the City to raise awareness about the levee is strongly recommended.
- A privately funded outreach campaign to ensure voters understand what is at stake and have the information they need to make an informed choice at the ballot is strongly recommended.

#### **June 2018 Ballot Measure Timeline**



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